BROKERS WEEKLY

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FiDi specialists head into New Year in growth mode

Platinum Properties, celebrated its five-year anniversary at luxury condominium 75 Wall Street last week.

Before a gathering of 150 guests - including brokers, guests, and prominent local management firms Rockrose Development Corp., Metro Loft Management, TF Cornerstone, Glenwood, A.D. Real Estate Management and The Hakimian Organization Platinum president Khashy Eyn said, "We are incredibly proud to have reached this milestone.

"In 2005, I set out to create a firm that honed in on the incredible deals in the Financial District, and now five years later, we have become the go-to firm down-

town, are regularly doing business throughout the city, and have forged incredible relationships both in New York and overseas. This has been a rewarding experience and I am looking forward to the next twenty years of success.'

Commemorating five years of continued growth and success, including opening two additional offices in Midtown and Paris, France, the event doubled as Platinum's annual holiday party.

Platinum has become synonymous with the Financial District. Accounting for more than half of the neighborhood's transactions, while helping to restore its rise as a coveted residential destination, the firm still holds the record for the

single highest residential sale in the area for \$7.82 million.

The company also produces the only full-scale report dedicated solely to the Financial District, called The FiDi Report, which has become an industry standard for measuring the pulse of the neighborhood's luxury real estate market.

Over the past five years, the firm has grown from just four agents to over 65, and expanded to include a partnership with Luxury Attaché, an in-house legal counsel, commercial sales and leasing and Platinum Properties Commercial Investments, a new real estate advisory services division offering expertise and solutions to distressed property owners, lenders with non-perform-

ing debts and investors.

Its new residential property management division, Platinum Management, oversees a portfolio spanning more than 50,000 square feet, valued in excess of \$100 mil-

Under Eyn's leadership, Platinum has also brokered some of the most memorable deals in Manhattan real estate.

The company sold the last three original penthouses at Trump World Tower for \$33.7 million, which turned heads even back in 2007. Last year, two of the city's most luxurious penthouses at William Beaver House, which had been on the market together for \$11.5 million, sold for a combined

\$5.3 million. In 2009, the firm also led negotiations for a coveted triplex penthouse at The Continuum tower in Miami Beach, which sold for \$9.9 million and closed in just 48 hours.

Through Platinum Properties Commercial Investments, which was formed earlier this year, Platinum struck a major deal at 14-20 West 40th Street for \$52 million, after enabling their client to assume control of a non-performing note for \$41 million. The site will soon be transformed into an 189,000 s/f hotel-condominium overlooking Bryant Park.

Up next, the firm is focusing on opening two new offices in Miami and Los Angeles.